



TECHNOSERVE
BUSINESS SOLUTIONS TO POVERTY

Report to St .GG College Principal and Head Coordinators

Subject: Final Training Report 2019-20

Stream	Batch size	Date started	Date complete	Placed Number	Trainer
BMS//BC OM/BAF/ BBI	71	13/01/2020	ongoing	61 Students	Neha Anand
BMS//BC OM/BAF	13	4/03/2020	ongoing	10 students	Neha Anand
	84 Students			71 students	

Total **Placed students** through TechnoServe is 69 Students, 2 are placed through campus placements at Motilal Oswal

Summary of training:

The students have completed 100-hour program including Personal effectiveness, Communication Readiness, Career Readiness and Work Readiness. 80 hours of training was delivered in class and 40 hours of mandatory training is made available to students on TechnoServe's proprietary online learning platform. The students have also undergone individual counselling during the program, post training, pre-placement and also post placements.

Summary of placements:

Company Name	Number of students placed	Salary offered
Andromeda	06	1,44,000-1,92,000/
HDB Financial Services	20	1,76,000/
I Tech Solutions	04	1,20,000/
ICICI Lombard	05	1,62,000/+incentives
ICICI Prudential	22	2,65000/+ incentives
Impact Guru	02	2,40,000/+ incentives
Motilal Oswal	09	1,85,000/ +incentives
Samco Securities	02	1,48,000/+ incentives
Synnex	01	2,04,000/+ incentives
Total	71 Students	

Note: Remaining students will be sitting for placements in coming months.

Report by

Neha Anand
Lead Operations | TechnoServe India



TNS INDIA FOUNDATION

This document constitutes a **Memorandum of Understanding (MoU)** between

TNS India Foundation (TNSIF)

and

St. Gonsalo Garcia College of Arts and Commerce

This MoU is effective from June 2018 - March 2021, hereinafter mentioned as "**Effective Date**" by and between Our Lady of Grace Trust's, St. Gonsalo Garcia College of Arts and Commerce affiliated to the University of Mumbai, Maharashtra, under 2F and 12B and hereinafter referred to as "**The College**", having PAN AAATC2633H represented by its Principal, Dr. Somnath Vibhute.

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at B1-201, Centre Point, Opposite Bawla Masjid, 243A, N M Joshi Marg, Lower Parel (E), Mumbai-400 013, hereinafter referred as "**TNSIF**", having PAN AAECT4021D represented by its Managing Director, **Rupa Bohra**.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting the "**Campus to Corporate Careers (C2C) Program**" for the enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with the College to conduct employability training, career counselling sessions and job placements for final year college students.

Detailed features of the program are as follows:

1. 80 – 100 hours of training program including Personal and Professional Effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. The training will be delivered via a blended learning approach i.e through in class sessions and online platforms (Google Meet and Zoom) as applicable.
3. Each training batch size will be between 30-50 students. Sessions of duration 1.5-2 hours duration will be conducted 5 days a week over a 2 – 2.5 month period at a time.
4. The program also includes individual student counselling, which will be conducted via online/offline platforms, as well as post training, pre-placement and post placement counselling.

Rupa Bohra



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5. Career fairs or individual placement drives will be conducted in an online/offline format to place trained students in formal sector jobs.
6. **The above mentioned training and placement is free of cost for both, the students and college.**

Based on the above, this MOU lays out the below responsibilities for both parties:

TNSIF agrees to –

1. Engage with the college, given the following conditions:
 - a. In consultation and agreement with the designated college point of contact.
 - b. Not charge the college or students for any part of the program.
 - c. Provide reports to the college on the training and placement status of students.
2. Mobilize the college students. This involves the following:
 - a. Conduct Orientation sessions to make students aware about the program and to register their interest.
 - b. Screen the students based on their interest and background and interview them to determine enrolment in the program.
3. Train selected students. This involves the following:
 - a. Form batches with selected students and conduct the Campus to Corporate Careers Training Program with them.
 - b. Provide individual career-counselling support to in-training students.
 - c. Engage with parents of the students to make them aware of the program and to counsel them about their wards.
 - d. Provide certificates to trained students on successful completion of the training with an attendance criteria of 80%.
4. Place trained students. This involves the following:
 - a. Facilitate placement linkages with formal sector employers for interested students.
 - b. Arrange for career drives and fairs to place interested students.
 - c. Provide post-placement support to students to facilitate joining and on-boarding.

The College agrees to –

1. Engage with TNSIF staff, given the following conditions:
 - a. Providing one point of contact to coordinate all TNSIF C2C activities.
 - b. Not charge TNSIF or students for any part of the program.
 - c. Communicate openly with the TNSIF point of contact for any deliverables or feedback.
2. Facilitate student engagement. This involves the following:
 - a. Assistance in student mobilization through dissemination of information on student what's app groups and other seminars.
 - b. Attending orientation sessions organized by TNSIF to encourage student participation.
3. Support training activities. This involves the following:
 - a. Support allocation of batches for optimum utilization of resources and training effectiveness.
 - b. Assist in scheduling batches keeping in mind college lecture timings.
 - c. Make classrooms available for in-person training sessions.
 - d. Allow use of online medium to reach and train students.

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- e. Assist in conducting parent engagement sessions.
4. Support placement activities. This involves the following:
 - a. Assist in mobilizing students to counsel regarding placement opportunities
 - b. Provide infrastructure assistance – classrooms, auditorium, computer laboratory etc. in conducting on-ground career fests.
 - c. Allow use of online medium to place students.
 - d. Not hold TNSIF C2C staff responsible for any miscommunication with the corporate HRs.

This MOU is neither a contract nor is it legally binding in any way. It does not commit any financial expenditure from or for either party.

The MoU will be effective for a period of **Three year** from the date on which both the parties have signed this MOU.



Rupa Bohra

Name: Rupa Bohra
Managing Director,
TNS India Foundation



[Signature]

PRINCIPAL

**ST. GONSALO GARCIA COLLEGE
OF ARTS AND COMMERCE,
Vasai, Dist. Palghar - 401 201.**

Principal,
Gonsalo Garcia College of Arts and
Commerce